

Bachelor of Arts Degree in Music Industry with an emphasis in Music Business

First Quarter		Second Quarter	
Course	Credit Hours	Course	Credit Hours
MUS-101: Ear Training/Theory 1	2	MUS-102: Ear Training/Theory 2	2
MUS-114: Piano 1	1	MUS-115: Piano 2	1
IND-114: Private Lesson 1	2	IND-115: Private Lesson 2	2
IND-100: Music Industry Studies 1	2	IND-109: Music Industry Studies 2	2
IND-104: History of Digital Revolution 1	2	IND-108: Artist Management Seminar	2
IND-101: Building the Artist's Team	2	IND-107: Brand Development & Partnership	1
IND-102: Music Marketing Foundations	2	IND-106: A&R Strategy	2
IND-103: Promotion Concepts & Tools	1	IND-105: History of Digital Revolution 2	2
GE-100: English Composition	3	GE-101: English Composition & Critical Thinking	3
Total:	17	Total:	17

Third Quarter		Fourth Quarter	
Course	Credit Hours	Course	Credit Hours
COMP-104IND: Guitar Accompaniment 1	1.5	COMP-105IND: Guitar Accompaniment 2	1.5
MUS-110: History of Rock & Pop Music 1	1	MUS-111: History of Rock & Pop Music 2	1
IND-116: Private Lesson 3	2	IND-216: Private Lesson 4	2
IND-110: Social Media Branding	2	IND-200: Music Business Law & Contracts 2	2
IND-111: Music Business Law & Contracts 1	2	IND-201: Music Licensing 2	2
IND-112: Music Licensing 1	2	IND-202: Music Publishing 2	2
IND-113: Music Publishing 1	2	IND-203: Marketing Budgeting	2
GE-102: Music Money	3	GE-200: Oral Communication	4
Total:	15.5	Total:	16.5

Fifth Quarter		Sixth Quarter	
Course	Credit Hours	Course	Credit Hours
COMP-100IND: Songwriting 1	1.5	COMP-101IND: Songwriting 2	1.5
MUS-107: History of American Roots & Blues Music	1	MUS-108: History of Jazz Music 1	1
IND-204: Royalty Accounting	2	IND-208: Tour Finance	2
IND-205: Digital Distribution	2	IND-209: Time and Money Management	1
IND-206: Creating Artist Pitch Materials	2	IND-210: Indie Record Labels	2
IND-207: Music Supervision	2	IND-211: Merchandise Licensing & Retail	2
GE-201: College Algebra I & II	4	IND-212: Career Development	2
Total:	14.5	GE-202: United States History 1890-1954	3
		Total:	14.5

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Seventh Quarter		Eighth Quarter	
Course	Credit Hours	Course	Credit Hours
MUS-109: History of Jazz Music 2	1	IND-301: Contemporary Performance Ensemble 2	1
IND-300: Contemporary Performance Ensemble 1	1	MUS-303: Music History 2	2
MUS-302: Music History 1	2	IND-306: Sponsorships/Brand Deals	2
IND-303: Touring Strategies 1	2	IND-307: Publicity	2
IND-304: Applied Economics for Business	2	IND-308: Touring Strategies 2	2
IND-305: Radio Promotion	2	IND-309: Music Delivery Devices & Services	1
GE-300: Physics for Musicians	3	GE-302: Philosophy	3
GE-300L: Physics for Musicians Lab	1	GE-303: Spanish 1	3
GE-301: Music Cultures of the World	3	Total:	16
Total:	17		

Ninth Quarter		Tenth Quarter	
Course	Credit Hours	Course	Credit Hours
MUS-207: History of Funk, Hip Hop & Mod. R&B Music	1	MUS-206: History of World Music 1	1
IND-302: Contemporary Performance Ensemble 3	1	IND-400: Contemporary Performance Ensemble 4	1
IND-310: Crowd-Sourced Funding	2	IND-403: Music Licensing & Song Placement Practicum	4
IND-311: Record Label A&R Practicum	4	IND-404: Managing Your Audience	1
GE-304: Spanish 2	3	IND-405: Global Music Business 1	2
GE-305: Statistics: Methods & Applications	4	IND-406: Technology Startups	1
Total:	15	GE-401: Sociology	3
		GE-400: World Geography	3
		Total:	16

Eleventh Quarter		Twelfth Quarter	
Course	Credit Hours	Course	Credit Hours
MUS-208: History of World Music 2	1	IND-402: Contemporary Performance Ensemble 6	1
IND-401: Contemporary Performance Ensemble 5	1	IND-411: Internship 2	5
IND-410: Internship 1	5	IND-409: Global Music Business 3	2
IND-407: App Development	1	GE-406: Physiology: Architecture of the Human Body	3
IND-408: Global Music Business 2	2	GE-404: Health: Self-Directed Wellness	2
GE-403: Psychology	3	GE-405: Music Appreciation	3
GE-402: Political Science: Government & Policy	3	Total:	16
Total:	16		

Total Program Credits: 191

Associate of Arts Degree in Music Industry with an emphasis in Music Business

First Quarter

Course	Credit Hours
MUS-101: Ear Training/Theory 1	2
MUS-114: Piano 1	1
IND-114: Private Lesson 1	2
IND-100: Music Industry Studies 1	2
IND-104: History of Digital Revolution 1	2
IND-101: Building the Artist's Team	2
IND-102: Music Marketing Foundations	2
IND-103: Promotion Concepts & Tools	1
Total:	14

Second Quarter

Course	Credit Hours
MUS-102: Ear Training/Theory 2	2
MUS-115: Piano 2	1
IND-115: Private Lesson 2	2
IND-109: Music Industry Studies 2	2
IND-108: Artist Management Seminar	2
IND-107: Brand Development & Partnership	1
IND-106: A&R Strategy	2
IND-105: History of Digital Revolution 2	2
Total:	14

Third Quarter

Course	Credit Hours
COMP-104IND: Guitar Accompaniment 1	1.5
MUS-110: History of Rock & Pop Music 1	1
IND-116: Private Lesson 3	2
IND-110: Social Media Branding	2
IND-111: Music Business Law & Contracts 1	2
IND-112: Music Licensing 1	2
IND-113: Music Publishing 1	2
IND-206: Creating Artist Pitch Materials	2
Total:	14

Fourth Quarter

Course	Credit Hours
COMP-105IND: Guitar Accompaniment 2	1.5
MUS-111: History of Rock & Pop Music 2	1
IND-216: Private Lesson 4	2
IND-300: Contemporary Performance Ensemble 1	1
IND-200: Music Business Law & Contracts 2	2
IND-201: Music Licensing 2	2
IND-202: Music Publishing 2	2
IND-213: Artist Management Practicum	4
IND-214: Master Class 1	.5
Total:	16

Fifth Quarter

Course	Credit Hours
COMP-100IND: Songwriting 1	1.5
MUS-107: History of American Roots & Blues Music	1
IND-301: Contemporary Performance Ensemble 2	1
IND-204: Royalty Accounting	2
IND-217: Website Design	3
IND-205: Digital Distribution	2
IND-207: Music Supervision	2
IND-311: Record Label A&R Practicum	4
Total:	16.5

Sixth Quarter

Course	Credit Hours
COMP-101IND: Songwriting 2	1.5
MUS-108: History of Jazz Music 1	1
IND-302: Contemporary Performance Ensemble 3	1
IND-208: Tour Finance	2
IND-209: Time and Money Management	1
IND-210: Indie Record Labels	2
IND-211: Merchandise Licensing & Retail	2
IND-410: Internship 1	5
IND-215: Master Class 2	0.5
Total:	16

Total Program Credits: 90.5

